## STATE TRADE & EXPORT PROMOTION (STEP) Export Voucher Program

EXPORT Washington

## **UP TO \$5,000 FOR YOUR EXPORTING NEEDS**

The Washington State Department of Commerce offers eligible small businesses export vouchers to support their international trade activities. Funded in part through a cooperative agreement with the U.S. Small Business Administration's State Trade and Export Promotion (STEP) program, vouchers reimburse companies new to exporting or expanding into new export markets with up to \$5,000 for export-related expenses, with a minimum 25% cash match requirement.

For more information, please visit ExportWashington.com (tinyurl.com/k37t6h8) or email julie.monahan@commerce.wa.gov.



Qualifying Washington companies:

- Are registered to do business in Washington State
- Have a Federal Identification Number tied to a Washington address
- Are in good standing with the Washington State Department of Revenue
- Are a small business concern (SBC) as defined by SBA criteria, and meet other program criteria, such as:
  - \* have been in business for at least one year
  - operates profitably
  - \* demonstrates export readiness

See the Export Voucher Program Guidelines at ExportWashington.com for more information.

Export vouchers can be used to offset expenses such as:

- Trade show and trade mission fees and registration
- Travel, airfare (U.S. carriers only)
- Interpreter fees
- Translation services (website, marketing materials, packaging)
- Export training programs and services of the U.S. Foreign Commercial Service
- International certifications
- And more—see the Export Voucher Program Guidelines at ExportWashington.com for more information



## APPLICATION AND REIMBURSEMENT PROCESS

To apply, download the application and guidelines from the website listed on this brochure and email or fax your signed and completed application. Commerce will review your application and notify you of its decision on whether you are awarded a voucher and the amount of the award. Your company must then execute the proposed activity and incur the relevant expense within the guidelines. Send receipts and a program summary to Commerce within 30 days of the activity, and Commerce will issue you a check assuming all other criteria have been met. For more information, please see the Export Voucher Program Guidelines at www.ExportWashington.com.

## Contact:

Julie Monahan Business Development Manager julie.monahan@commerce.wa.gov 206-256-6147