

our  
recipe  
for  
growth

ConAgra  
Foods®  
Food you love

## Lamb Weston

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# Lamb Weston®

a ConAgra Foods® brand

our  
recipe  
for  
growth

## A global leader in the potato industry



Technical  
resources paired  
with highly skilled and  
experienced personnel

### Know-how



Most technically  
advanced processing  
facilities; continual  
capital improvements

### Process



Ability to deliver highest  
quality finished product  
from local raw sources,  
even in difficult crop years

### Raw Materials

# North American Processing Plants

7 plants in Basin!



# Customers

our  
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# Products

our  
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Generation 7 Fries®



Sweet Things®



Crispy Coat Fries



Lamb's Supreme® Mashed



Oven Roasted/Alexia®



LW Private Reserve®



RusEttes®



Stealth Fries®



Time Savor®/Ingredient



Tantalizers®



Tater Valley®



Lamb's Seasoned Fries®

# Annual production

Annual worldwide sales exceed **5.2 billion pounds**

Or...

- **350 Truckloads** per day



- **170 Railcars** per day



- **3.2 servings** for every person on earth



# Product Development Stats



- 35 total food scientists, chefs, engineers, regulatory professionals
  - 15 product developers
  - 6 technicians
- Business unit product development teams
- Long Term Innovation team
- ~50 new/improved products per year
- Avg tenure 12 years
- High level of trust

# Approach to Innovation

- Customer Focus
- Alignment: Innovation is a MAJOR contributor to growth
- Find that Sweet Spot

