



Office of Economic Development and Competitiveness

## Military & Defense Sector



**Governor Inslee's top priority is to create an economic climate where innovation and entrepreneurship can continue to thrive and create good-paying jobs in every corner of our state.** The Military and Defense sector, as Washington's second largest direct public employer, just behind the State itself, and a key industry that cuts across many sectors in Washington, helps create the backbone for a strong economy through our diverse defense missions and military installations, our pioneering companies, and our military friendly communities.

### How do we define the military and defense sector:

- **Infrastructure (Missions, Installations & Workforce)**
- **Industry (Suppliers & Contractors)**
- **Partnerships (Public, Private & Social Organizations)**

### Impacts of military installations and defense related assets:

As the second largest public employer in Washington employing nearly 136,000 active duty, reserve, guard and civilian personnel, home to over 670,000 veterans including 75,000 retirees and nearly 91,000 military families; Washington's military and defense community supports over \$14 billion dollars in annual procurement supported by over 1,000 businesses across the state, representing nearly 4% of the state's GDP.

### What's next?

#### Top 3 Items to Focus on in 2014

- Coalesce the Sector (by three primary sub-groups)
- Communicate the Sector (in-state/out-of-state)
- Address challenges and opportunities for growth with focus on base realignment and closure (BRAC)

### Communication and Coordination

**Working to ensure that defense communities and the public infrastructure that enables the military to meet its mission needs must be a high priority and requires a broad strategic perspective that must take into account the needs of the military, defense, public, private and social sectors.** Through coordinated stakeholder engagement we will have significant impact on Washington's military and defense sector and the people who live in our communities. For more information on how we can work together contact **Kristiné M. Reeves, 206.256.6105.**

### Agency Contact

#### Kristiné M. Reeves

Director of Military & Defense Sector  
206.256.6105  
[kristine.reeves@commerce.wa.gov](mailto:kristine.reeves@commerce.wa.gov)

#### Nick Demerice

Director of External Relations  
360.725.4010  
[nick.demerice@commerce.wa.gov](mailto:nick.demerice@commerce.wa.gov)

### Mission Statement:

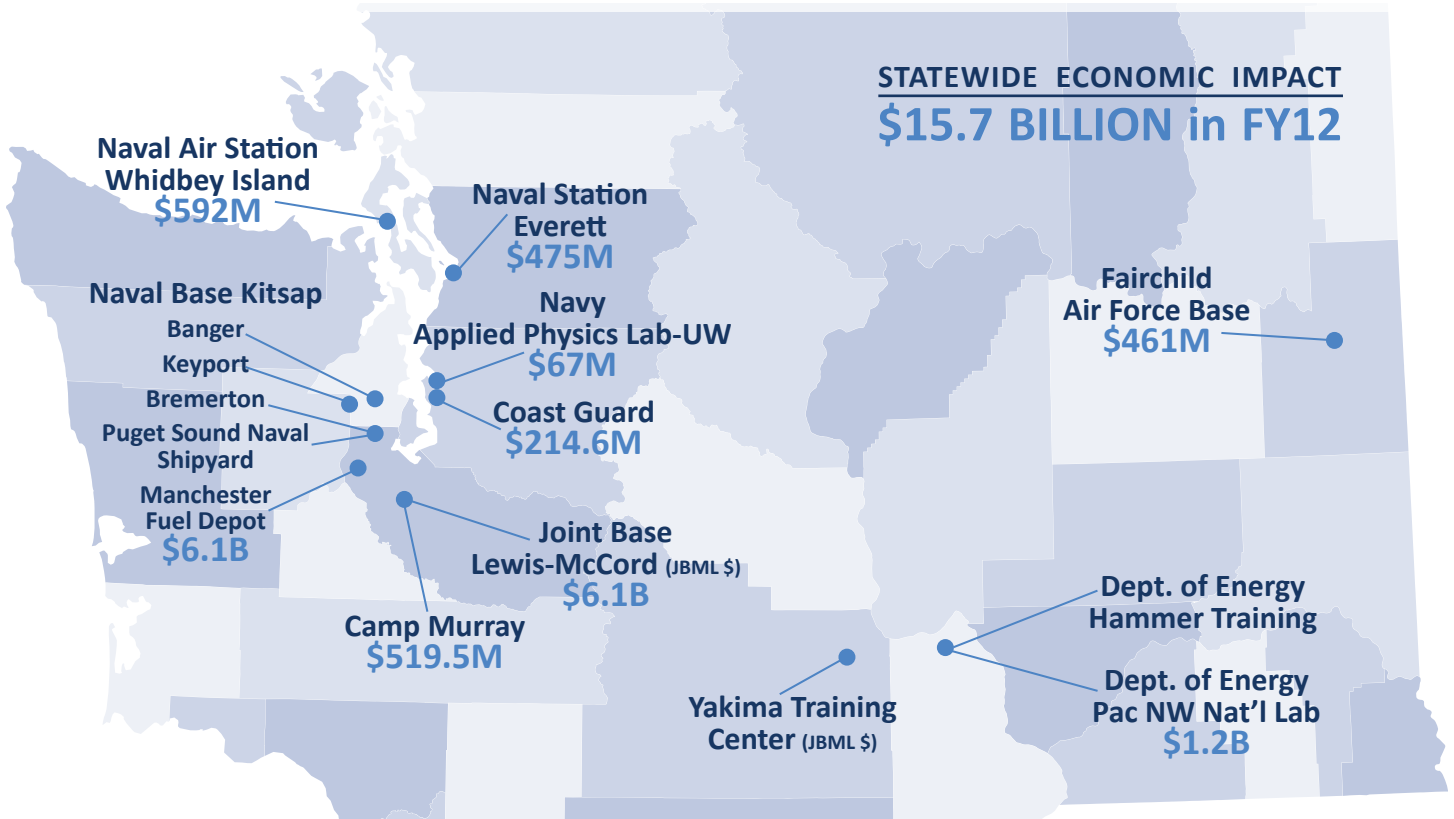
Support and inform statewide sector specific economic development efforts by strengthening state and federal collaborations that support military & defense infrastructure, military & defense industry and public, private and social sector partnerships in all communities across the state.

<sup>1</sup> *Statistical Report on the Military Retirement System. (2012 Demographic Report) DoD Office of the Actuary May 2013.*

<sup>2</sup> *Retaining and Expanding Military Missions, Increasing Defense Spending and Investment: Washington State's Importance and Opportunities for the Department of Defense in Achieving its Strategic Initiatives. (WMA Report) Denny Miller Associates. Hyjek & Fix, Inc. Nov. 2012.*



**Statewide Impacts of the Military and Defense Sector in Washington**



**Impacts of military installations and defense related assets**

**People Impact<sup>1</sup>**

Active Duty	Reserve	National Guard	Civilian Workforce*	Family Members	Retirees	Survivors	TOTAL
69,124	19,474	8,000	39,355	90,246	71,451	10,901	<b>308,551</b>

**Top Ten Defense Contractors Located in WA in FY12**

The Boeing Company	\$9.9 M	Seattle
The Boeing Company - Insitu	\$280 M	Bingen
Manson Construction	\$231 M	Seattle
Pacific Medical Center Clinic	\$210 M	Seattle
U.S. Oil Trading LLC	\$206 M	Tacoma
Vigor Industries	\$155 M	Seattle
Dakota Creek Industries Inc	\$151 M	Anacortes
Microsoft Corporation	\$203 M	Redmond
Skookum Educational Programs Inc	\$129 M	Port Townsend
Cubic Corporation	\$104 M	Lacey

**Top Ten Defense Companies Doing Business in FY12**

The Boeing Company	\$7.5 M	Seattle, WA
BP PLC	\$766 M	CALIFORNIA
Pacific Medical Center Clinic	\$698 M	Seattle, WA
EHW Constructors a Joint Venture	\$256 M	VIRGINIA
Pacific Medical Center Clinic	\$210 M	Seattle, WA
U.S. Oil Trading LLC	\$206 M	Tacoma, WA
Dakota Creek Industries	\$151 M	Anacortes, WA
The Geo Group	\$120 M	FLORIDA
EJB Facilities Services	\$101 M	VIRGINIA
Vigor Industries	\$77 M	Seattle, WA

*Defense & Homeland Security Contracts FY14, FY13, FY12 – Data pulled from USASpending.gov. Tiffany Scroggs, Thurston County EDC & PTAC. 10 DEC 2013*